

Gibbs Marine

118 Petten Street
Rochester, NY 14612

Office Voice or Text: (585) 227-1579
Email: Sales@GibbsMarine.com

2022 Hauling, Storage, & Winterizing Contract

For boats without their own trailers

Vessel Owner _____ Location _____ Requested Drop off Date _____ Time _____

Full Address _____ Requested Spring Launch Date if Inside _____

Mobile _____ Work _____ Home _____

Boat Make & Year _____ Boat Name _____ NY ID# _____ Length _____

We will need a set of keys to your vessel, where will they be? _____

If providing your own stands, where will they be? _____

Please enter the quantity for items we are to complete, or a "0" for items not needed or which you will complete yourself:

1. Move boat from slip to haul out \$3.00/Ft x _____ = _____

2. Pump out waste tank (not available after boat is hauled) \$50.00 x _____ = _____

3. Small Lift Haul* For most boats (*with bottom pressure wash & Re-launch) \$15.00/Ft x _____ = _____

4. Large Lift Haul** (**Sailboats with mast up, or boats >13' wide or >35' long) \$20.00/Ft x _____ = _____

5. Chemical Wash unpainted boat bottom (when lifted during hauling process) \$15.00/Ft x _____ = _____

6. Outdoor Boat Winter Land Storage to 5/1/23 (20 Ft Minimum) \$20.00/Ft x _____ = _____

7. Outdoor Jet Ski/Dinghy Winter Land Storage to 5/1/23 (10 Ft Minimum) \$15.00/Ft x _____ = _____

8. Upgrade to Indoor Storage (in addition to item 6 or 7 above) \$30.00/Ft x _____ = _____

9. Stage boat outside prior to moving inside for early haul/winterization If yes, \$150.00 x _____ = _____

10. Winterize Engine(s) \$160.00 x _____ engine(s) = _____

11. Engine Oil + Filter Change (select option from back) (_____) \$ _____ x _____ engine(s) = _____

12. Sterndrive Service, Remove, Grease coupler, change oil, Reinstall \$250.00 x _____ drives(s) = _____

13. Freshwater System (add quantity of each additional item you want winterized below) \$100.00 x _____ = _____

14. Head(), W. Heater(), Macerator(), Shower pump(), Bait Well(), Wash Pump() \$40.00 x _____ = _____

15. Other Units to Winterize (indicate quantity) A/C(), Generator(), Ice Maker() \$50.00 x _____ = _____

16. Boat Stand/Cradle winter rental (if not providing your own) \$5.00/Ft x _____ = _____

17. Cradle handling and Storage (if you own a wood/steel cradle for your boat) \$100.00 = _____

18. Shrink Wrap Vessel [cost is L x (W+6)] Overall length _____ X (width _____ of boat + 6) = _____

19. Door for shrink wrap (1 if you already have a door, 2 to buy and install) \$30.00 x _____ each = _____

20. Un-step Sailboat mast, Re-step mast in Spring (cost based on boat length) \$20.00/Ft X _____ = _____

Subtotal prior to discounts/additional charges = _____

21. Remove & Hold 10 days, – Electronics (), Batteries (), Canvas (), \$2 /minute, paid on pickup. Yes _____ No _____

22. Discount on Storage with 2023 Dock Lease (GM/RSM/MBM) before 10/24/22 - \$5.00/Ft x _____ = (_____)

23. 5% Discount for boats ready to be hauled/winterized by 9/26/22, check box to apply - 5% x _____ = (_____)

24. 1% per day charge for contracts submitted after 10/24/22 (Number of Days _____ x 1%) x _____ = _____

Subtotal above = _____ x 0.08 = _____ Tax Due. Tax + Subtotal = Total Due now with contract = _____

PAYMENT ()Check- [Upload Image/Send US Mail] ()Charge Card, +2% Fee will be added - [Below] ()Cash - [Bring to Office]

Visa/Mastercard/Discover/AmEx # _____ exp _____ / _____ CVV/CVC _____ = _____

I have read, understand, & agree to the terms & conditions on both pages: Owner's Signature _____

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Explanation of Services, Recommendations and Conditions:

Transport and Hauling Fees - The transportation fee is needed if the owner is not delivering the vessel to our haul out slip. Most vessels can be left at the haul out slip the night before, the owner should reconfirm their requested date, time, and drop-off location with Marina Office staff prior to delivery. We expect to haul some boats with the forklift which may change your drop off location. The Marina may adjust the date & time of hauling as necessary. The hauling fee includes the Spring Launch or to move your boat within our yard if you are not ready by May 31 (or your launch date if you are inside the building). If you plan to be out for long term storage add a note on the front of this form so we can avoid unnecessary moves when possible. A \$100 fee will be charged if you do not drop off or pick up the boat when you have scheduled to do so, or to reschedule a lift once scheduled. A \$100 fee applies to owners that store cradles with us to cover our handling costs which is item 12. The 5% discount is offered to storage customers who have their boats out by September 23rd and ready for us to winterize and wrap by September 26th. 1% per day will be added for boats that do not have their paperwork in October 24th.

Washing Painted vs Unpainted Bottoms - The hauling fee includes pressure washing the bottom of the hull where and IF it is painted with antifouling paint. Hull surfaces and running gear painted with antifouling paint only take half a minute per foot to wash. We allow for up to 1 min per foot of boat length for pressure washing the bottom and will stop washing at that point. Removal of mussels is not our responsibility and we will do our best with the time allotment. Unpainted bottoms or poorly painted hulls and may have mussels attached and have stains that require chemicals and scrubbing to clean. Not all stains may come out even with harsh chemicals. Lifting the boat is often necessary to get at all areas of the hull.

Winter Land Storage - Basic winter land storage is outside in the marina's yard. Boats have a 20 Ft. minimum and Jet Skis have a 10Ft. minimum. Trailers carrying 2 Jet Skis will be charged a flat rate of \$200. Blocking or cradle rental will be needed if you are not providing it. Storage expires May 1, 2023 and daily rates will be charged after this date, or June 30 if you have a slip Leased with us for that vessel. The 2022 rates were \$0.50 per foot per day, \$8/ft per month if prepaid, or \$30/ft for the season if prepaid. Storage space is contracted for your boat only. Any additional personal property is subject to additional storage charges. Personal items may not be left at your Dock Slip unless you have executed a 2023 Lease for that slip. The marina is not responsible for personal property left beyond the term of a lease, and the lessee agrees to pay marina's labor and disposal costs if he/she leaves property behind.

Upgrade to Indoor Storage - (Hauling and land storage charges are needed in addition to this upgrade) Building access will be provided to owners with boats in the building & approved vendors. This is Calculated "LOA" including bow pulpit, swim platform, & trailer. We schedule hauling of boats going into the building based on which day the owner wants to be launched in May, and then the building is loaded using a first in, last out system. The launch date you pick in May to have your boat launched, subtracted by the number 30, would be the date in October your boat should be hauled out. We may adjust the haul or launch date due to how weekends fall and other considerations such as storms, how the building is unloading, and cooler or warmer weather. We provide 5 days of notice before launching, and if you are not ready your boat will be moved out into the marina's yard and you will be charged for the move. Boaters are responsible for covering his or her boat to protect from dust in the building. Availability for indoor storage will be handled on a first come basis based on the order we receive fully paid contracts. We need your contract by October 1 with your Spring launch date and to ensure your boat is put into the building at the right time.

Boat Staging - Boats going inside that would like to be hauled earlier than their spring launch date necessitates can be hauled, winterized, and stored outside until it's time to go inside.

Winterize and Fog Engine - We start and run the engine to operating temperature. While running, fogging oil is introduced to prevent corrosion in the cylinders over the winter. We winterize the engine using environmentally friendly antifreeze. All drain plugs are reinstalled and the engine is left ready to be started in the spring so bringing the boat back to us in the spring is not necessary. When you start the boat in the spring check your fluid levels and watch your instruments, this should be done anytime you start the boat. This method is used for seasonal lay-up, so let the Office know if your vessel may sit for longer than one season. Batteries must installed if we are winterizing the boat, after that the owner may remove or disconnect them.

Hot or Cold Water Systems, Generators, Pumps, A/C units - The freshwater tank is drained and the lines and items we are winterizing are cleared by pumping non-toxic antifreeze or air through them. Antifreeze may remain in the item and the holding tank. Water heaters are drained or filled at our discretion. In normal circumstances our pricing includes up to 4 gallons for the system and a gallon for each extra item. This is usually adequate unless your vessel is unusual and requires extra in which case we bill you for the extra at \$5 per gallon.

Change Engine Oil and Filter - For all options here we assume providing an hour of labor per engine. We will contact you if we expect more labor is needed if your engine is hard to access, or if your engine is different from most gas inboards. You need to select and write that name underlined and its cost on the front. "Conventional" @ \$170 each uses a quality conventional oil & quality filter suitable for most older marine engines. "My Oil + Filter" uses what you provide @ \$120 each. "Synthetic" @ \$180 each provides a fully synthetic marine grade aftermarket oil, usually Sierra or an OEM brand. Diesels are invoiced later at time and materials. We need your contract two weeks before hauling, or this will be completed after launch next year.

Stern Drive Service - is recommended every 100 hours or 2 seasons to grease universal joints, bearings and inspect seals. We use Sierra high performance synthetic blend gear lube recommended for most sterndrives. Some drives contain impellers and their replacement is not included. Replacing impellers now will save money, so you may want to ask us about it.

Shrink Wrap Vessel - Marina Staff (or our subcontractor) will remove your canvas, store it on your cabin or cockpit seating, build a frame to support the wrap, and cover your boat with standard 7-mil plastic, with venting to prevent mildew. Any special instructions or requests must be left on a note attached to your helm. Plastic entrance doors are available for \$30, plus \$30 for installation. Removal of the wrap is not included with this service. When wrapping we disconnect batteries to prevent them from becoming discharged and damaged from freezing.

Un-Step Sailboat mast - Our yard does not have a fixed jinn pole for stepping and un-stepping masts, so we commonly use an aerial utility truck or a crane to accomplish this. This fee is a flat rate, based on the boat's length overall. Coordination will be needed with marina staff for this service we try to service multiple boats in a specific day to keep labor and the price of this service low. This service includes Spring Re-step of the mast. Mast unstepping is no longer required, we can haul boats with the mast up using our larger lift.

Maintenance Inspection & Suggestions - The end of season is the best time to conduct an annual inspection of your boat's systems so items needing attention will be discovered now, providing time to address them before next season. If you do not completely understand and care for or the boat yourself, we recommend having a Marine Mechanic take a more extensive look at of the engine's accessories, the propulsion system, thru hull fittings, water hoses, fuel hoses, sea strainers, and look for water in voids that could cause mold damage, etc.. Please let us know if you are interested in having us go beyond the basic winterizing items on the front of this page. Labor will be \$2 per minute for this, but time will be saved since he is already on your boat. The Owner or your Mechanic should check fluids for water contamination in the fall, and again before launch to ensure nothing has leaked out over the winter due to slow leaks. We recommend changing fluids in the fall to remove contaminants and acids. Batteries are the owner's responsibility, they will not freeze if charged and disconnected to prevent drain.

It is the boat owner's responsibility to carry hull and liability insurance. We are not responsible for damage by fire, severe weather, storms, vandalism or theft and the owner agrees to hold the Gibbs Marine, and its agents and employees harmless in the event of such occurrences.

Special Conditions. Payment for services and storage is due on submission of this form. Storage fees are due in advance to qualify for Seasonal or Monthly rates; otherwise the daily rate of \$0.50/ft will be applied. Past due invoices will be charged 2% per month with a \$10 minimum. Once storage is 90 days in default it will be rebilled at a \$0.60/ft daily rate. Owner agrees not to remove vessel from the Marina until any additional storage fees are paid and that this Agreement will not expire until the vessel is removed from the Marina. Owner agrees to pay the Marina's collection agency, legal or lien fees for collection of past due accounts. Gate or building access privileges to the Marina may be revoked to owners with accounts over 60 days past due. If we are removing items for you to pickup additional storage of \$10 per day will apply after 10 days of notification they are ready.

Haul Out will Begin September 5 and end October 31. Please indicate the date you would like your Vessel hauled and we will try to Haul it as close to that date as possible. Hauling will be done Monday through Friday only and there will be an additional crew charge for Vessels hauled after October 31. Please make sure your boat is ready, extra charges will apply for additional time due to un-provided keys, dead batteries, un-labeled cradles, etc. Paperwork is due October 24th to receive discount on 2023 Dockage.

Acceptance of Contract by Marina: The Marina accepts liability for performance of these services once you receive a copy signed by a Marina Agent indicating our receipt and acceptance. Contracts submitted by US Mail or to Marina Staff that cannot immediately process payment and issue a receipt, will be e-mailed or mailed from the Main office within 2 days of receipt. Please check with the office if you do not receive your receipt within 7 days to ensure we received and accepted it.